Obstacles to Change

- * Reinforcing feedback loops support entrenched behavior.
- * Change threatens many people's sense of self worth, especially management.
- * Transparency is very uncomfortable. It is human nature to avoid discomfort.
- * Managing uncertainty requires accepting and embracing it.

Embrace Uncertainty: Use empirical process control to optimize outcomes.

Deny Uncertainty: Continually be frustrated by inefficiency and/or failure.

1. Attractor Change Model

Success will naturally attract followers. Focus improvement efforts where people are eager to change. Socialize success to attract additional followers.

Pro:

- * Helps build support for additional change.
- * Largely avoids building resistance to change.

Con:

- * Seldom sufficient to fix institutionally entrenched anti-patterns.
- * Easily derailed as soon as anyone with managerial authority feels threatened.

James Carpenter

Executive Agile Coach Agile Carpentry 832-677-7247 jcarpenter621@yahoo.com

End Goal elight customer w

Delight customer with frequent high-quality production releases.

Pain of Not Changing

? Pain of Change

2. Scrum Studio Change Model

Establish a protected volunteer only part of the organization. All parties within it, including business and engineering, agree to abide by the rules of Scrum

Pro:

- * Studio will deliver excellent productivity gains.
- * Useful in establishing broader buy-in.
- * There will be some improvement in the legacy portions of the organization due to osmosis.

Con:

- * Resistors in the legacy portions of the organization are unlikely to decide to change.
- * Individual contributors in legacy portions of the organization continue to suffer under unreasonable expectations.
- * Legacy portions of the organization will only deliver marginal improvements.
- * Legacy portions of the organization will attempt to create an illusion of change that obscures the real productivity gap.
- * Isolation can be hard to achieve.

3. Executive Pull Based Change Model

Two Parts:

- * Advisory: Only provide knowledge and guidance to those who seek (pull) it.
- * **Transparency**: Continually validate and publicize alignment to executive intent. Executives must ensure pain of not changing exceeds pain of changing.

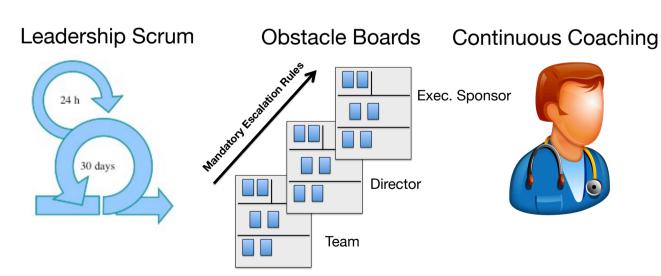
Pro:

- * Provides a structured actionable path to achieving real change in the entire organization.
- * Provides actionable guidance within each step of the Kotter change model.
- * Entire organization benefits from productivity gains.
- * Rewrites organizational DNA.

Con:

- * Limited/empowered by vision and commitment of executive leadership.
- * Change is uncomfortable.
- * Expect some staff turn-over.

Transparency Mechanisms



Routine Assessments: Aggregate at each management layer

